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Muslimah Label or Sharia-Compliant Brand? A Study on Kirei Salon and Spa Muslimah Bekasi Through The Lens of DSN-MUI Fatwa

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Abstract. The growing popularity of Muslimah-branded beauty services raises questions about the authenticity of their compliance with Sharia principles. This study aims to critically examine whether Kirei Salon and Spa Muslimah Bekasi, which adopts an Islamic branding strategy, operates in accordance with Fatwa DSN-MUI No.108/DSN-MUI/X/2016 on Guidelines for Organizing Tourism Based on Sharia Principles, particularly in the context of spa, sauna, and massage services. This research method employing a descriptive qualitative approach, data were collected through interviews with the salon owner, staff, and customers, as well as field observations and documentation analysis. The findings indicate that while Kirei Salon and Spa Muslimah effectively maintains female-only service and promotes modesty in branding, several operational practices do not fully align with the DSN-MUI fatwa. Notable discrepancies include the use of uncertified beauty products, the offering of certain non-compliant treatments (e.g., hair colouring, extensions), and the absence of properly segregated prayer facilities. These findings suggest that the Muslimah label functions more as a branding identity rather than reflecting full adherence to Sharia-compliant operational standards. This study contributes to the discourse on Islamic branding by highlighting the gap between religious label usage and actual Sharia compliance in the beauty service sector. It provides a critical lens for both business practitioners and regulators to reevaluate the standards and authenticity of Muslimah-oriented branding.

Keywords: Muslimah Salon, Sharia Compliance, Islamic Branding, Operational Practices, DSN-MUI Fatwa.

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INTRODUCTION

Business plays a pivotal role in fulfilling human needs through the provision of goods and services while also contributing to job creation and economic well-being (Sufyati et al., 2022). For Muslims, however, engaging in business is not solely about financial profit, it is also about obtaining halal and blessed sustenance in accordance with Islamic teachings (Andriani, 2021). The Qur'an Al-Mulk verse 15 emphasize the importance of ethical conduct in commerce,

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reminding Muslims to avoid fraudulent and harmful practices such as riba (interest), deception,

and the use of haram materials. Islam views wealth as a trust (amanah) from Allah SWT, to be

earned and used responsibly (Mundir, 2020).

In recent years, the halal lifestyle has gained traction not only among Muslims in majority-

Muslim countries but also globally. The assurance of a product's halal status is essential for all

consumers, particularly for those adhering to the Islamic faith. Halal products not only fulfill

religious obligations but also offer a sense of safety, comfort, and reliability to users and

consumers (Arief, Ahmadi, et al., 2024). The halal lifestyle has emerged as a significant market

component with the potential to contribute to economic growth. Consequently, this lifestyle is

increasingly being adopted even in countries where Muslims do not constitute the majority

population (Agustina et al., 2019). This lifestyle transcends halal food, encompassing a wide

range of sectors including fashion, cosmetics, healthcare, finance, media, and tourism. In this

context, sharia-compliant businesses must not only ensure that their products and services are

halal but also operate in accordance with Islamic ethical standards (Astuti, 2020).

Indonesia, as the largest Muslim-majority country, has positioned itself as a leader in the halal

tourism sector. According to the Global Muslim Travel Index (GMTI) 2024, Indonesia ranked

first alongside Malaysia, with a significant rise in Muslim-friendly facilities such as halal food

options, prayer spaces, and gender-specific services. This trend indicates a growing demand

for services that align with Islamic values, especially among Muslim women.

One area experiencing growth in this context is the Muslimah-oriented beauty and wellness

sector, including salons and spas. These businesses claim to provide a safe, modest, and sharia-

aligned space for Muslim women to access personal care services. Spas (Solus per Aqua) have

become a popular trend and lifestyle, especially among women. The expansion of the spa and

beauty salon business is driven by increasing customer demand for health and self-care

experiences (Prameswari & Maspiyah, 2018). The global spa and beauty salon market is

expected to grow from USD 135.91 billion in 2023 to USD 195.09 billion by 2030, at a CAGR

of 5.3% during the forecast period (Exactitude Consultancy, n.d.). Consequently, spas and

beauty salons are now regarded as places that promote health, comfort, fitness, beauty, and

body care, offering safe body care products and utilising resources efficiently and effectively

(N. N. K. Dewi & Warmika, 2017). Faidah et al. (2021) highlight that the demand for halal spa

facilities supports the growth of Sharia-based tourism in Indonesia. In response, Muslimah

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salons and spas offer comfortable, private spaces for women to receive beauty treatments in

line with Islamic values (Faidah et al., 2021).

Field findings and recent studies have identified discrepancies between Islamic branding and

the actual practices of some beauty salons. For instance, salons labeled as "Islamic" or

"Muslimah" have been found to offer services that contradict Islamic rulings, such as hair

extensions, eyebrow plucking, and the use of uncertified cosmetic products. Prior research

highlights that the Islamic image promoted by these establishments is often not reflected in

their operational practices. Yassin and Raya (2023), reported that several salons provide

services explicitly prohibited in Islamic law, including eyelash extensions and implants

(Yaassin & Rahma, 2023). Similar issues have been observed by Rahmawati et al. (2023), who

found that some salons lack proper separation between male and female prayer spaces.

(Rahmawati et al., 2023). Moreover, Triswardani et al (2020), found that the halal status of

beauty products used in salons is not always verified, largely due to mass distribution and the

absence of effective control mechanisms. (Triswardani et al., 2020).

These findings highlight a significant gap between the use of Sharia-compliant or Muslimah

labels and the actual adherence to Islamic principles in practice. Islam strictly prohibits certain

beauty treatments, such as hair extensions and eyelash implants, as confirmed by hadith Sahih

Muslim in book 37, hadith number 185 (Sahih Muslim, n.d.). Furthermore, the Qur'an An-Nur

verse 31, commands women to guard their modesty and not to display their adornments

publicly. Therefore, beauty services that contradict these teachings should not be offered under

the guise of Sharia-compliant branding.

The contradiction between Islamic branding and actual practice in some establishments

highlights the ambiguity surrounding whether such branding genuinely reflects adherence to

sharia principles or simply serves as a marketing strategy. To explore this issue, the present

study examines Kirei Salon and Spa Muslimah Bekasi, a salon that adopts Islamic branding

and specifically targets Muslim women. Although the salon enjoys popularity and is perceived

to align with Islamic values, there is limited empirical evidence assessing whether its

operations truly comply with sharia guidelines.

In this context, the study refers to the Fatwa of DSN-MUI No. 108/DSN-MUI/X/2016

concerning Guidelines for Tourism Based on Sharia Principles for Spas, Saunas, and Massages.

This fatwa outlines several key requirements, including the use of only halal and non-najis

(impure) materials certified by the MUI, gender-based therapist-client assignments (i.e., male

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therapists for male clients and female therapists for female clients), the prohibition of

pornographic elements, the obligation to uphold the dignity of clients, and the provision of

facilities that support worship (Fatwa DSN-MUI No. 18/DSN-MUI/X/2016 Tentang Pedoman

Penyelenggaraan Pariwisata Berdasarkan Prinsip Syariah, 2016).

This research critically explores whether Kirei Salon and Spa Muslimah's Islamic branding

aligns with DSN-MUI fatwa compliance, highlighting the gap between religious labels and

actual sharia adherence. The findings aim to inform both business and regulatory perspectives

on authentic Muslimah-oriented branding.

LITERATURE REVIEW

Islamic Branding Theory for Halal Tourism

The development of the halal tourism industry in Indonesia exemplifies the implementation of

Islamic branding theory, where products and services are marketed based on Islamic values to

meet the needs of Muslim consumers. Islamic branding goes beyond logo or packaging, it

embeds Sharia principles into every aspect of the business, from product development to

service delivery and marketing communication (Jaelani, 2017). In the context of halal tourism,

Islamic branding is evident through services that uphold halal standards, such as halal food,

prayer facilities, gender segregation, and activities that do not violate Islamic law. These

offerings build trust and emotional connection with Muslim consumers, positioning halal

tourism as a lifestyle choice rather than merely a religious requirement (Arief, Wicaksono, et

al., 2024). Furthermore, branding based on Islamic values supports differentiation in a

competitive global market, allowing destinations like Indonesia to stand out as Muslim-friendly

environments. The universal appeal of halal offerings also attracts non-Muslim consumers,

showcasing how Islamic branding can extend inclusively while remaining rooted in religious

ethics. By aligning with magasid al-shariah and the principles of Islamic economics, such as

justice (adl), accountability (khilafah), and lawful consumption (halal and away from syubhat),

the halal tourism industry demonstrates how Islamic branding can drive consumer trust,

spiritual identity, and economic growth in harmony (Hida et al., 2021).

Muslimah Labeling in Beauty Industry

The growing demand for beauty services that align with Islamic values has led to the rise of

Muslimah-labelled salons and spas. This label signifies more than just gender segregation; it

reflects a commitment to sharia principles in beauty practices, such as the use of halal products,

the provision of private spaces for *aurat* protection, and services delivered exclusively by female staff (Sobari et al., 2022). Islam encourages beautification, especially for women, as long as it avoids arrogance and stays within the ethical and spiritual boundaries set by the religion. Beautification done with sincere intention can be an act of worship, provided it does not involve *tabarruj* or alter Allah's creation (Ali al-Hashimi, 1996). Due to increasing needs for modest and private beauty care, especially among hijab-wearing women, Muslimah salons and spas have emerged as sharia-compliant alternatives (Sahara et al., 2021) (Lailyah et al., 2021). These establishments provide treatments similar to general salons and spas such as facial, hair, and body care, but ensure services are delivered by female staff, without the presence of non-mahram men, and within a halal, respectful setting (Prameswari & Maspiyah, 2018). To support the analysis of global trends in Muslim-friendly travel destinations, the following table presents the top ten destinations according to the Global Muslim Travel Index (GMTI) 2024. It shows each country's overall score as well as the change in ranking compared to the previous year:

Table 1. The Global Muslim Travel Index (GMTI) 2024

GMTI		GMTI	
2024	Destination	2024	Change Vs 2023
Rank		Scores	
1	Indonesia	76	+3
2	Malaysia	76	+3
3	Arab Saudi	74	+2
4	Turkiye	73	+2
5	United Arab Emirates (UAE)	72	+3
6	Qatar	71	+1
7	Iran	67	+1
8	Jordan	67	+1
9	Brunei	66	+1
10	Oman	66	+4

Source: Global Muslim Travel Index, 2024.

By implementing *maqasid al-shariah*, Muslimah beauty services uphold not only physical well-being but also spiritual and moral integrity, offering a holistic approach to self-care that reflects Islamic values (Awwaliyah et al., 2023).

Sharia Principle in Beauty Services

Sharia Principle in Beauty Services is rooted in the Islamic view that personal adornment and self-care are natural inclinations. However, Islam sets clear ethical and spiritual boundaries to ensure that beauty practices remain within the limits of Sharia. Three main principles form the foundation for Sharia-compliant beauty services: *First*, avoiding excessiveness (*israf*)

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encourages balanced self-care without extravagance. Islam encourages maintaining a good

appearance but strictly prohibits extravagance in dress, cosmetics, or beauty treatments.

Excessiveness is considered immoral, often reflecting arrogance, and can lead to a hedonistic

lifestyle. In the context of beauty services, this principle promotes balance prioritizing

cleanliness and elegance without indulgence (Pramana & Khair, 2024). Second, the obligation

to cover the aurat (modesty in attire). Muslim women are required to maintain their modesty

by covering specific parts of their bodies. Beauty services must respect this requirement by

providing private and safe spaces, especially for hijab-wearing women. Thus, Muslimah salons

and spas serve as an essential alternative, allowing women to receive treatments without

violating Islamic guidelines (Nihayatunnisa et al., 2024). Third, avoiding tabarruj (excessive

display of beauty). While beautification is not prohibited in Islam, it should not be used to

attract unnecessary attention or lead to vanity. Sharia-compliant beauty services must

encourage pure intentions, modesty, and the use of halal and safe products that do not alter

God's creation. These principles position Sharia-compliant beauty services as not only physical

treatments but also spiritual practices aligned with Islamic ethics (Wati & Saputra, 2018).

Sharia Compliance Framework Based on DSN-MUI Fatwa on Spas, Saunas, and Massages

In Islamic law, fatwas provide legal clarity on modern issues, serving as normative guidelines,

such as those from DSN-MUI to ensure spa, sauna, and massage services align with sharia

principles. DSN-MUI Fatwa No. 108/DSN-MUI/X/2016 on Guidelines for the Implementation

of Tourism Based on Sharia Principles, particularly Section 8, outlines specific provisions for

the operation of spa, sauna, and massage services. The four key principles emphasized include:

(1) Maintaining the dignity of clients, such as prohibiting cross-gender services. (2) Avoiding

any pornographic elements or actions that violate standards of decency. (3) Using halal and

non-najis (ritually pure) products, certified by MUI. (4) Providing prayer facilities, as part of

meeting the spiritual needs of Muslim customers (Fatwa DSN-MUI No. 18/DSN-MUI/X/2016

Tentang Pedoman Penyelenggaraan Pariwisata Berdasarkan Prinsip Syariah, 2016).

DSN-MUI fatwas embody magasid al-shariah by ensuring spa and wellness services protect

religion, life, intellect, lineage, and property. Compliance goes beyond legality, promoting

ethical and social well-being. Halal standardization enhances consumer trust, safety, and aligns

with the halal lifestyle trend. With strict monitoring from ingredients to service delivery, halal

certification becomes a mark of quality and accountability (Al Mustagim, 2023). Adopting

DSN-MUI guidelines helps spa and Muslimah salon businesses align with sharia, assure halal

standards, gain competitive edge, and support the national halal economy.

However, despite the increasing emergence of Muslimah-labelled beauty services and the

existence of detailed DSN-MUI fatwas regulating Sharia-based tourism and wellness services,

there remains a lack of empirical research on how such fatwas are interpreted and implemented

at the operational level by Muslimah salon businesses. Particularly, the extent to which

Muslimah-labeled beauty providers like Kirei Salon and Spa Muslimah adhere to Sharia

compliance frameworks in practice is underexplored. This study addresses this gap by

examining the alignment of Kirei Salon's services with the principles outlined in DSN-MUI

fatwas, thereby seeking to answer the research question: To what extent does Kirei Salon and

Spa Muslimah in Bekasi operate as a Sharia-compliant brand rather than merely adopting a

Muslimah label?

METHOD

This research employs qualitative research methods, which aim to understand the social

phenomena from the perspectives of the individuals participating in the study (Siyoto & Sodik,

2015). According to its nature, this research employs a descriptive research approach, aiming

to describe information comprehensively and accurately, with the results of the descriptive

research presented clearly (Husna & Suryana, 2017). The researcher directly immerses

themselves in the field through the objects within a specific environment or community to

obtain the accurate data regarding the implementation of Fatwa DSN-MUI No. 108/DSN-

MUI/X/2016 concerning Guidelines for Organising Tourism Based on Sharia Principles

related to spas, saunas, and massages in the salon and spa.

The research was conducted at Kirei Salon and Spa Muslimah Bekasi, a popular sharia-oriented

beauty service located in Cikarang, West Java. The site was selected due to its prominence as

a destination frequented by both local and non-local Muslimah clients, making it a relevant

case for examining Sharia-compliant practices in the beauty service industry.

Furthermore, this study employs both primary and secondary data sources. Primary data were

collected through direct interviews, field observations and supporting documentation.

Secondary data were obtained from relevant literature, including books, academic journals, the

Qur'an, hadith, and institutional documents related to the salon's profile and operations. These

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sources provided contextual and theoretical support for the analysis of Sharia compliance in

beauty service practices.

The data collection techniques used in this study include observation, interviews with five

respondents (consisting of management owner, staff members, and clients or visitors of Kirei

Salon and Spa Muslimah Bekasi), and documentation. The five informants included: one

female salon owner (aged in her 40s) who manages and establishes the overall Sharia concept

of the business; two female staff members, one from the marketing division and one from

operations (aged between 25-35), both of whom are actively involved in implementing the

salon's services and customer engagement; and two female customers (aged between 30–40)

who have been regular visitors to Kirei for more than one year. These informants were selected

based on their direct involvement with or experience in using the services of Kirei Salon,

making them relevant sources for understanding both internal implementation and external

perception of Sharia compliance. The interview questions focused on three key areas: (1) the

profile of Kirei Salon and Spa Muslimah Bekasi; (2) the implementation of Sharia principles

in their services; and (3) the application of DSN-MUI Fatwa No. 108/DSN-MUI/X/2016

concerning Sharia-compliant spa, sauna, and massage services.

The researcher adopts a descriptive qualitative method with triangulation data analysis as

developed by Miles and Huberman, which involves three main stages: (1) data reduction,

where irrelevant data are eliminated and relevant data are organized. At this stage, the

researcher sorted and selected interview transcripts, field notes, and documents that directly

relate to the research focus, particularly those addressing Sharia compliance and the DSN-MUI

fatwa implementation at Kirei Salon. (2) data display, where the information is presented in an

organized and structured manner. The researcher categorized the refined data into thematic

matrices, such as owner perspective, staff implementation, and customer experiences, to enable

pattern recognition and comparison and (3) conclusion drawing and verification, where

patterns and meanings are identified to derive research findings. The researcher interpreted the

displayed data by linking them with the Sharia compliance framework, especially the DSN-

MUI Fatwa No. 108/DSN-MUI/X/2016, while continuously verifying the consistency and

credibility of findings through triangulation of sources and peer debriefing. (Lauri, 2011).

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RESULTS

This study uses a qualitative-descriptive method with a thematic approach, guided by a

deductive analysis strategy. The themes analyzed were pre-determined based on two main

references: (1) DSN-MUI Fatwa No. 108/DSN-MUI/X/2016 on spa, sauna, and massage

services in sharia context, and (2) scholarly frameworks on Islamic branding and sharia-

compliant business ethics. Data obtained from interviews, field observations, and

documentation were organized into three main thematic categories: (1) Operational practices

of Kirei Salon and Spa Muslimah Bekasi in relation to Islamic norms. (2) Compliance analysis

of the business with five key sharia principles as stipulated in the fatwa; and (3) Branding

orientation analyzed through the lens of Islamic business identity and values. The following

section presents the findings according to these thematic clusters.

Operational Practices in Kirei Salon and Spa Muslimah Bekasi

Kirei Salon and Spa Muslimah Bekasi operates as a women-only beauty service provider with

a business model focused on modesty, privacy, and religious values. The service area is fully

enclosed and inaccessible to men, and the staff are all female. The services offered include

haircuts, facials, body treatments, and spa therapy with natural ingredients, which aim to fulfill

customer needs while upholding Islamic values. Operationally, the salon applies practices such

as prayer-friendly work schedules, modest uniforms, and music-free rooms. Employees are

encouraged to perform prayers on time and to serve customers with ethical conduct. These

practices indicate a conscious effort to align with Islamic ethical norms in daily operations.

Here is the explanation:

First: Compliance of Beauty Treatments with Islamic Norms

The operational practices at Kirei Salon and Spa Muslimah Bekasi, as observed through

fieldwork and interviews, indicate that the treatments offered generally do not overtly

contradict Islamic law. Services such as hair extensions, eyelash extensions, or hair blackening

which are commonly debated in Islamic legal discourse are not provided. Although the salon

offers hair colouring services, it explicitly avoids using black dye, in alignment with the

majority of scholarly opinions that prohibit black hair dye except for specific conditions (e.g.,

for military purposes or marital attraction within limits). The treatments available at Kirei Salon

and Muslimah Spa Bekasi include: firstly, hair treatments such as creambath, hair spa,

colouring, and smoothing; *secondly*, body treatments like body spa, body massage, body scrub,

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waxing, and ratus (a treatment near the intimate area); thirdly, facial and nail treatments

treatments, including facial, manicuraces, pedicures, and nail art (Mardiani, 2024). Despite

modesty and hygiene compliance, concerns remain over the halal status of materials and

procedures like ratus, which may not fully meet DSN-MUI Fatwa No. 108/2016 standards on

privacy and certified product use.

Second: Prioritization of Visitors Safety, Comfort, and Privacy

One of the key operational practices implemented at Kirei Salon and Spa Muslimah Bekasi is

the prioritization of female client safety and comfort, in alignment with Sharia principles. The

salon enforces a strict policy prohibiting the entry of male individuals, including companions

or visitors, as a preventive measure to preserve the privacy and modesty of female customers.

This policy reflects a commitment to gender segregation in accordance with Islamic guidelines,

particularly within private service settings. The regulation is clearly communicated through

signage displayed at the salon entrance, reinforcing the brand's dedication to maintaining a

Sharia-compliant environment (S. A. Dewi, 2024). The salon's layout safeguards client privacy

by separating the reception from treatment areas, aligning with Islamic principles of aurat

protection. Added amenities like slippers, snacks, and herbal drinks enhance comfort, creating

a space that supports both physical relaxation and spiritual well-being (Wijayanti, 2024). So,

through these operational practices, Kirei Salon and Muslimah Spa Bekasi demonstrates an

effort to align its services with Sharia guidelines, creating an environment that respects

religious sensitivities while delivering personalized beauty care for Muslim women.

Third: Ethical Service: Honesty, Firmsness, Friendliness, and Transparency

Kirei Salon and Muslimah Spa Bekasi upholds ethical service values through honesty,

friendliness, and product integrity. By consistently using original products and ensuring

respectful, courteous client interactions, the salon aligns with Islamic teachings on honesty

(sidq), kindness (lutf), and hospitality (divāfah). These values enhance both trust and client

well-being. This is similar to the results of Bella's research (2017) which discusses consumer

preferences in choosing Muslimah salons and spas that must be based on Islamic business

ethics, namely by applying the principles of honesty, permissibility, openness and

professionalism (Bella Aprilia Devi Sampurno, 2017). Operationally, the salon practices

transparency and discipline, with payment settled post-service and strict staff routines in place.

Employees arrive early, engage in structured role-play sessions, and maintain cleanliness,

reflecting a disciplined, spiritually conscious work culture grounded in Sharia-compliant

business ethics (S. A. Dewi, 2024). Collectively, these operational practices indicate a

deliberate effort by Kirei Salon and Muslimah Spa Bekasi to implement ethical business values

and workplace discipline in alignment with the broader principles of Sharia-compliant service.

Fourth: Emphasis on Cleanliness and Environmental Order

A core operational value at Kirei Salon and Muslimah Spa Bekasi is the prioritization of

cleanliness and tidiness. Field observations reveal that both the physical environment and staff

presentation reflect a high standard of hygiene and orderliness. Staff members are required to

wear proper uniforms along with visible name tags, contributing to a professional and

organized atmosphere. The treatment rooms, waiting areas, and facilities are maintained in a

clean and orderly condition, reinforcing a sense of comfort and trust for the visitors (Yani,

2024). In line with Devi's research, according Islamic teachings, that cleanliness (tahārah) is

not merely a personal virtue but a fundamental aspect of religious and social life (Devi, 2025).

The emphasis on hygiene at Kirei Salon is not only intended to uphold physical health but also

reflects the broader spiritual values embedded in Islamic ethics. The integration of these values

into daily operational standards demonstrates the salon's effort to align its services with Islamic

principles. The salon employs hijab-wearing Muslim women with good moral character, often

graduates of Islamic boarding schools, to ensure alignment with religious values. This creates

a safe, sharia-compliant space where Muslim women can access beauty treatments without

compromising their modesty or beliefs (Mardiani, 2024). So, the operational practices at Kirei

Salon and Spa Muslimah Bekasi reflect efforts to align with Sharia principles. The table below

summarizes key aspects of these practices and how they demonstrate compliance with Islamic

values:

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Table 2. Operational Practices at Kirei Salon and Muslimah Spa in Bekasi

No	Operational Aspect	Evidence of Sharia Principle Implementation		
1	Treatment	No treatments offered that contradict Islamic law; avoids services		
1	Compliance	like black hair dye, eyelash extensions, and non-halal products.		
	Privacy and	Earnala anly garving with restricted male access signage		
2	Gender	Female-only service with restricted male access; signage		
	Segregation	prohibiting male entry; salon layout ensures privacy and modesty.		
3	Service Ethics	Staff provide honest, friendly, and assertive service; use of		
	Service Eulics	original products only; no manipulation or deceit in transactions.		
	Employee	Employees follow numerical schedules monticipate in deily mayrans		
4	Discipline and	Employees follow punctual schedules, participate in daily praye		
	Morality	and adhere to Islamic moral and dress codes (e.g., hijab).		
5	Cleanliness and	Clean and tidy physical environment; staff in neat uniforms;		
	Hygiene	ene cleanliness emphasized as part of religious and health values.		
	Customer	Safe and welcoming atmosphere for Muslimah; amenities such as		
6	Comfort and	refreshments and slippers provided to enhance customer		
	Respect	experience.		
7	Religious	All staff are Muslim women; prayer values practiced internally;		
	Accommodation	salon environment supports spiritual and physical well-being.		

Source: researcher's data processing results, 2025

DISCUSSION

Based on the five main aspects of the fatwa: (1) intention and purpose of the business, (2) service procedures, (3) product and treatment ingredients, (4) spatial and operational structure, and (5) customer and staff interaction, this study finds varying levels of compliance:

- (1) Business Intent and Purpose: The business aims to provide safe, comfortable, and religiously appropriate beauty services for Muslim women. This aligns with the fatwa's emphasis on serving halal needs.
- (2) Service Procedure: Kirei follows gender-segregated service and employs only female therapists, in compliance with sharia regulations. However, documentation of SOPs (Standard Operating Procedures) referring to fatwa guidelines is not explicitly available.
- (3) Ingredients Used: Products used are claimed to be halal, with many bearing halal certifications. Nonetheless, the verification mechanism for ingredient sourcing could be improved to ensure continuous compliance.

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(4) Facilities and Spatial Arrangement: The interior design ensures full privacy, fulfilling

the fatwa's requirements on awrah protection. Curtains and partitions are used

effectively.

(5) Interaction and Morality: Staff are trained to act ethically and uphold Islamic values,

minimizing the risk of inappropriate conduct. The absence of men in the operational

area significantly supports this principle.

Overall, while most elements demonstrate alignment with the fatwa, formal certification or

third-party audit by a sharia supervisory board is not in place. Here is the explanation:

Analysis of Sharia Compliance according to DSN-MUI Fatwa No.108/DSN-MUI/X/2016

First: Maintaing The Dignity of Tourist

The implementation of sharia principles in beauty services at Kirei Salon and Spa Muslimah

Bekasi is evident in their commitment to preserving the dignity and comfort of visitors. This is

particularly visible in treatments such as massages and body scrubs, where modesty is upheld

by ensuring that only necessary parts of the body are uncovered, while other areas are

respectfully covered with blankets. The staff is also trained to maintain the privacy and

confidentiality of clients, particularly when sensitive or personal matters arise during

treatments (Mardiani, 2024). Furthermore, the salon promotes a non-coercive service

environment, allowing clients to choose whether or not to undergo certain treatments based on

their comfort levels. For example, some customers may feel uncomfortable undressing for a

back massage as part of a cream-bath treatment. In such cases, the staff respectfully

accommodates their preferences (S. A. Dewi, 2024). This approach reflects a broader ethical

commitment to honouring individual choices and fostering a respectful, dignified experience

for each visitor. The salon also enforces a strict women-only policy, excluding male clients and

companions from the premises. This regulation is clearly displayed at the entrance and serves

to ensure a secure and private environment for Muslim women, particularly those who wear

the hijab. This contributes significantly to the overall sense of safety and comfort,

distinguishing the salon as a space that aligns with Islamic values of modesty and gender

separation.

Employee training plays a crucial role in supporting these values. Staff members undergo

comprehensive orientation that includes service ethics, proper communication, courteous

behaviour, and appropriate dress. The training is designed not only to enhance professionalism

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but also to build the mental readiness of staff in dealing with various client personalities, thereby fostering an atmosphere of mutual respect and emotional support. From a spatial perspective, the salon layout is deliberately designed to ensure client privacy. Hair treatment areas are physically separated from the waiting area and reception desk, while spa, massage, and facial treatment rooms are divided with curtains to provide individual privacy. This architectural arrangement reinforces the salon's commitment to safeguarding the *aurat* (intimate parts) and preserving the dignity of clients (Mardiani, 2024).



Figure 1. Facial Treatment, & Spa and Massage Treatment Rooms Source: researcher's data processing results, 2025

Second: Avoiding Pornographic Actions and Content

An essential component of Sharia-compliant tourism and service provision is the avoidance of any form of pornography or indecent exposure, as outlined in DSN-MUI Fatwa No. 108/DSN-MUI/X/2016. In line with this principle, Kirei Salon and Spa Muslimah Bekasi demonstrates a clear commitment to upholding modesty and propriety within its operational model.

Observational and interview-based findings indicate that the business is divided into two distinct service areas: one exclusively for female clients, and another Kirei Barbershop dedicated to serving male clients and children. This spatial and operational separation is a strategic approach developed by the business owner to accommodate family-oriented visits while maintaining gender segregation, a key element in ensuring compliance with Islamic ethical guidelines. The male barbershop is entirely separate from the women's salon and spa area, thus eliminating the possibility of inappropriate visual contact or mixed-gender interaction during treatment sessions. This separation not only prevents the exposure of *aurat* (parts of the body that must be covered according to Islamic teachings) but also ensures that the atmosphere remains free from any form of suggestive behaviour or content that could be interpreted as pornographic or inappropriate (Yani, 2024).

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By structuring the services in this manner, Kirei Salon and Spa Muslimah Bekasi successfully aligns its practices with the standards set forth in the DSN-MUI fatwa. The spatial organization, service protocols, and ethical orientation of the business reflect a conscious effort to avoid activities or environments that could compromise the moral and spiritual integrity of its clients. Thus, the salon and spa can be classified as adhering to Sharia-compliant principles, particularly in its commitment to maintaining modesty and preventing exposure to any form of pornography or indecency.

Third: Use of Halal and Non-Najis Materials Certified by MUI

Compliance with DSN-MUI Fatwa No. 108/DSN-MUI/X/2016 concerning the use of halal and *non-najis* (impure) materials in services such as spas, saunas, and massages represents a critical aspect of sharia-based business operations. In the case of Kirei Salon and Spa Muslimah Bekasi, efforts toward aligning with these guidelines are visible, though not yet fully realized in practice.

One of the observable practices is the use of facial treatment products from well-established brands that are halal-certified and registered with the Indonesian Food and Drug Authority (BPOM), such as Wardah, Sariayu, Biokos, Latulipe, and Nu Skin. These choices reflect the business's intention to uphold the principles of safety, cleanliness, and permissibility in product selection. Similarly, spa and hair care treatments employ reputable product lines such as Makarizo, Matrix, Biolage, Viva, Miranda, and CBD. However, some of these, including CBD and Matrix, do not currently bear halal certification labels, indicating a partial gap in full compliance with the fatwa (Mardiani, 2024).



Figure 2. Makarizo, CBD, and Matrix Products Source: researcher's data processing results, 2025

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In addition to using commercial brands, Kirei Salon and Spa Muslimah Bekasi also produces

its own treatment items such as facial masks, massage oils, essential oils, and body scrubs.

While this initiative demonstrates innovation and value creation, these in-house products have

not yet been formally certified halal by the Indonesian Ulema Council (MUI) (S. A. Dewi,

2024). Nonetheless, there are stated intentions to pursue certification through relevant

institutions such as the Halal Product Assurance Agency (BPJPH), Halal Inspection Agencies

(LPH), and MUI. The significance of halal labelling goes beyond religious observance, it also

functions as a marker of quality and hygiene that builds consumer trust. In the context of

Muslimah beauty services, where purity and permissibility are essential, the absence of

certification for certain products may affect consumer confidence and pose ethical concerns

under Islamic law.

In conclusion, although Kirei Salon and Spa Muslimah Bekasi has taken meaningful steps

toward implementing the halal product requirements stipulated in the DSN-MUI Fatwa, full

adherence has not yet been achieved. The presence of uncertified products, particularly those

used in hair care and self-formulated treatments, suggests the need for ongoing improvements

to ensure total compliance with sharia standards in both product sourcing and internal

production.

Fourth: Gender-Spesific Therapists in Spa, Sauna, and Massage Services

One of the key requirements in the DSN-MUI Fatwa No. 108/DSN-MUI/X/2016 on Guidelines

for the Organisation of Tourism Based on Sharia Principles is the prohibition of cross-gender

treatment in services involving physical contact, such as spas, saunas, and massages. The fatwa

clearly states that male clients should only be served by male therapists and female clients by

female therapists, in order to uphold modesty (hayā') and protect personal boundaries ('awrah)

in accordance with Islamic teachings (Nikmatullah, 2023).

Field observations confirm that Kirei Salon and Spa Muslimah Bekasi has implemented this

principle effectively. All therapists and hairstylists in the women's salon are female and

exclusively attend to female clients. By ensuring that clients are attended to by therapists of the

same gender, Kirei Salon and Spa Muslimah Bekasi not only fulfils sharia guidelines but also

fosters a sense of comfort, privacy, and religious propriety among its clientele (Mardiani,

2024). This practice is especially significant for Muslim women who prioritize modesty in

public and professional settings. Moreover, such adherence strengthens the brand's image as a

sharia-compliant establishment, reflecting both religious values and ethical service standards.

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In summary, Kirei Salon and Spa Muslimah Bekasi has successfully applied the gender-

specific treatment guideline mandated by the fatwa, reinforcing its operational alignment with

Islamic law.

Fifth: Availability of Worship Facilities

One of the essential indicators of sharia-compliant service in the tourism and wellness sector

is the provision of adequate facilities to support religious observance. According to the DSN-

MUI Fatwa No. 108/DSN-MUI/X/2016 concerning Guidelines for the Implementation of

Tourism Based on Sharia Principles, service providers are expected to ensure the availability

of facilities that enable Muslims to perform acts of worship, particularly prayer (salāh), with

ease and dignity.

Field observations indicate that Kirei Salon and Spa Muslimah Bekasi has made efforts to

accommodate this requirement by providing a designated prayer space (mushola) and clean

water for ablution (wudhu). These provisions reflect the management's awareness of the

importance of fulfilling the spiritual needs of its customers and employees. However, several

practical limitations remain. The mushola is located on the second floor of the office area,

which poses accessibility challenges, particularly for elderly visitors. Additionally, the prayer

space has limited capacity and lacks gender segregation, which could hinder its optimal use

during peak hours or when both male and female employees or guests wish to pray

simultaneously (Yani, 2024). The availability of religious facilities is more than a functional

necessity it is also a marker of Islamic identity and hospitality in service environments. Prayer

spaces serve not only a ritual function but also carry socio-cultural and symbolic significance

in expressing a commitment to Muslim values.

Therefore, while Kirei Salon and Spa Muslimah Bekasi has demonstrated partial compliance

with the fatwa by providing basic worship facilities, its current infrastructure requires further

improvement to fully meet the standards set by the DSN-MUI. Enhancing accessibility, space

adequacy, and gender separation in the *mushola* would better reflect the principles of Islamic

hospitality and religious sensitivity.

Table 3. Assessment of Sharia Compliance at Kirei Salon and Spa Muslimah Bekasi Based on DSN-MUI Fatwa No. 108/DSN-MUI/X/2016

		No. 108/DSN-MUI/X/2016	,	
No	Principle from DSN-MUI Fatwa No. 108 /DSN- MUI/X/2016	Implementation Indicators at Kirei Salon and Spa Muslimah Bekasi	Compliance Level	Remarks
1	Maintaining the dignity of clients (e.g., female therapists for female clients)	All therapists are female and only serve female clients. Treatment areas are covered with curtains and blankets; male visitors are not allowed to enter female service areas.	Compliant	Practices are in line with sharia norms on aurat protection and privacy.
2	Avoiding pornographic actions or content	ervices are strictly gender- segregated. A separate barbershop is provided for men. No pornographic materials or inappropriate promotional content observed.	Compliant	Gender segregation and appropriate content ensure alignment with Islamic moral standards.
3	Using halal and ritually pure (non-najis) products certified by MUI	Most facial treatment products are halal-certified. However, some hair treatment brands lack halal labels. In-house products are not yet certified but are planned for future registration.	Partially Compliant	Full halal certification, including in-house products, is needed for complete compliance.
4	Providing prayer facilities	A prayer room (mushola) and ablution area are available. However, the mushola is located on the second floor, making access difficult for the elderly. No gender separation is currently in place.	*	Improvements are needed to enhance accessibility and provide separate prayer spaces for male and female users.
5	Supporting client comfort and ethical values (derived from dignity principle)	<u>-</u>	Compliant	Ethical values and Islamic work ethics are well-integrated into the salon's service culture.

Source: researcher's data processing results, 2025

Analysis of Branding Orientation and Islamic Business Identity

The use of the term Muslimah in Kirei Salon and Spa Muslimah Bekasi serves not only as a

branding strategy but also as a symbolic representation of religious and ethical values

embedded in the business. This label implies a commitment to align the business with Islamic

principles, particularly in serving the specific needs of Muslim women. However, the

authenticity of this religious label must be critically assessed through the lens of operational

practices and formal Sharia compliance standards (Najib et al., 2022).

First; Based on the previous analysis of operational practices, Kirei Salon and Spa Muslimah

Bekasi demonstrates a strong effort to internalize Islamic values in its service culture. This

includes gender-exclusive service delivery, maintaining client modesty and privacy, employing

Muslim women with a preference for Islamic boarding school graduates, and instilling ethical

principles such as honesty, politeness, and hospitality. These elements contribute to an

environment that not only caters to physical beauty but also upholds dignity and spiritual

integrity, which are core expectations of Muslimah consumers.

Second; From the perspective of Sharia compliance as outlined in DSN-MUI Fatwa

No.108/DSN-MUI/X/2016, the salon has fulfilled several key principles, including gender

segregation in treatment services, avoidance of inappropriate or indecent content, and

upholding the dignity of clients. However, partial compliance remains in two critical areas: (1)

the use of halal-certified products, where some materials used in hair treatment and in-house

products lack MUI certification; and (2) the provision of prayer facilities, which are available

but have limited accessibility and lack gender separation. These findings highlight that while

the operational model reflects Islamic ethical values, full alignment with formal Sharia

certification standards is still in progress.

Third; Thus, the use of the Muslimah label in the branding of Kirei Salon and Spa is

substantively supported by internal practices that reflect Islamic values. Nevertheless, to fully

legitimize this Islamic branding in the context of Sharia compliance, it is important for the

business to close the gap in formal certification and religious infrastructure, particularly in

relation to halal product assurance and inclusive prayer facilities. As Muslim consumers

become increasingly aware of the standards behind religious labels, the alignment between

branding and operational compliance becomes crucial not only for maintaining trust but also

for upholding the integrity of Islamic business ethics (Sumita & Maksum, 2024).

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So, the branding strategy of Kirei Salon and Spa Muslimah Bekasi leverages Islamic attributes

both visually and operationally. The term "Muslimah" is embedded in the brand name to

signify religious alignment. Visual branding elements include modest imagery, Arabic

calligraphy, and non-glamorous colour palettes. These branding choices are not only symbolic

but reflect operational realities that cater specifically to the Muslim female demographic.

Furthermore, in terms of Islamic business identity, Kirei presents itself as a modest, ethical,

and faith-conscious brand. However, based on the analysis, the branding orientation remains

at a descriptive level of Islamic identity rather than being institutionalized into a full sharia-

compliant certification framework. The absence of sharia audit or internal sharia supervision

implies that the business, while adopting Islamic values in practice and appearance, does not

yet meet the full requirements of a sharia-compliant enterprise as defined by DSN-MUI.

These findings show that Kirei Salon and Spa Muslimah Bekasi combines religious norms,

business ethics, and Islamic identity in its operation and branding. However, to move from a

Muslimah-labeled business to a sharia-compliant brand, further formalization and external

validation of sharia compliance are required.

CONCLUSION

Therefore, the conclusion of this study is First, Kirei Salon and Spa Muslimah Bekasi exhibits

a conscious orientation toward Sharia principles in its operational practices. This is reflected

in its commitment to female-only services, the upholding of client dignity through modesty

and privacy, and the cultivation of ethical behaviour among staff. These efforts illustrate an

intention to align the business with Islamic values and customer expectations within a

Muslimah-oriented service environment. Second, when assessed against the evaluative

framework of DSN-MUI Fatwa No. 108/DSN-MUI/X/2016 concerning Sharia-based tourism

services, specifically in spa, sauna, and massage practices, the findings reveal partial

compliance. While the salon provides some halal-certified beauty products and gender-

appropriate service arrangements, it falls short in areas such as the comprehensive use of

certified halal materials and the provision of adequate, segregated worship facilities. *Third*, the

analysis of the use of the "Muslimah" label indicates that it serves primarily as a symbolic

identity aligned with Islamic branding trends. However, this symbolic use is not consistently

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matched by full adherence to normative Sharia requirements. Thus, the "Muslimah" label in

this case functions more as a marketing identity rather than a substantiated claim of Sharia

compliance. This highlights the broader need for increased regulatory clarity and internal accountability within businesses that operate under Islamic labels.

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